

A scenic photograph of a lighthouse on a rocky island at sunset. The sun is low on the horizon, casting a warm, golden glow over the sky and the water. The lighthouse is white with a red roof and a black lantern room. The ocean is choppy with small waves. A dark semi-transparent banner is overlaid on the left side of the image, containing the text.

# South England Conference Lay Leaders' Training

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APRIL 11-13, 2025



# Creating a Culture of Evangelism

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# VISION

*Casting*

If you don't cast the vision in your church,  
someone will do it for you!

# Cast the vision by preaching on mission, witnessing, and evangelism regularly

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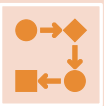
- This may involve a sermon series
- Preaching this topic once a month every month
- Cast the vision at board and committee meetings
- Cast the vision in personal conversations with leaders.



# Discuss some questions with the board and lay leadership team.



Show a 10-year record of growth and baptisms.



Ask: Do we want this to continue? What do we need to change?



Are we intensely interested in the salvation of others? What are we doing to show this?



Ask each department to create an evangelism plan



# Invite each department to evaluate their activities and ministries

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- How is this activity/ministry about seeking and saving the lost?
- How is this activity or ministry fulfilling the Gospel Commission?
- How can this department become intensely interested in the salvation of others?
- 





**35** *by* **25**

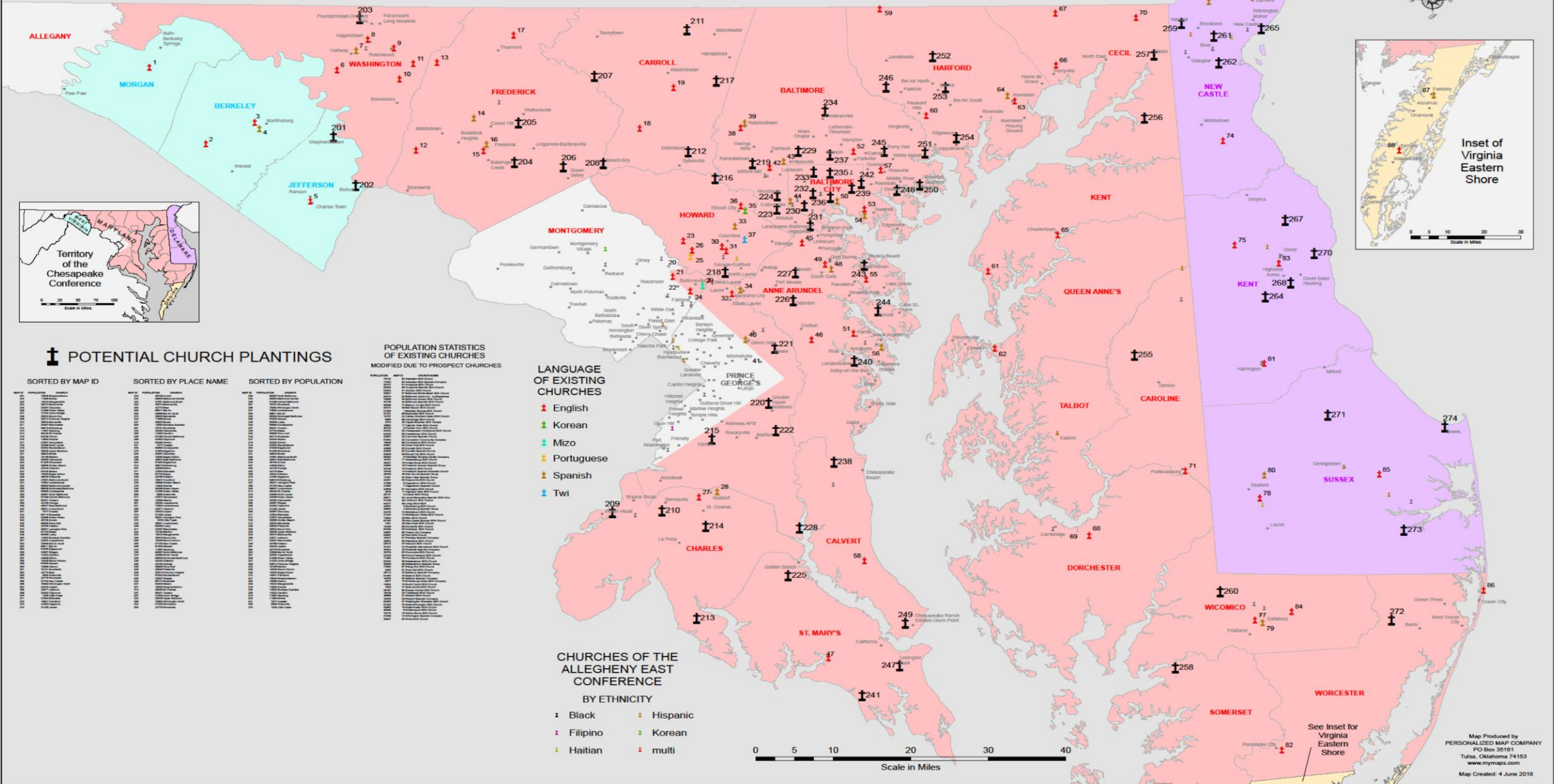
*35 new churches by 2025*

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Chesapeake Conference of  
Seventh-day Adventists®

# Current & Prospective Churches Chesapeake Conference of the Seventh-Day Adventist Church



## ⚓ POTENTIAL CHURCH PLANTINGS

SORTED BY MAP ID	SORTED BY PLACE NAME	SORTED BY POPULATION
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4	4	4
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6	6	6
7	7	7
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100	100	100

## POPULATION STATISTICS OF EXISTING CHURCHES MODIFIED DUE TO PROSPECT CHURCHES

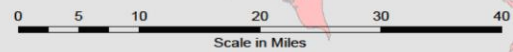
Map ID	Place Name	Population
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99	99	99
100	100	100

## LANGUAGE OF EXISTING CHURCHES

- ⚓ English
- ⚓ Korean
- ⚓ Mizo
- ⚓ Portuguese
- ⚓ Spanish
- ⚓ Twi

## CHURCHES OF THE ALLEGHENY EAST CONFERENCE BY ETHNICITY

- ⚓ Black
- ⚓ Filipino
- ⚓ Haitian
- ⚓ Hispanic
- ⚓ Korean
- ⚓ multi





Have testimonies of people sharing their witnessing stories and experiences.

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- Make this a regular part of the worship service
- Make it part of prayer meeting
- Include a testimony in every board or committee meeting.

# Show Mission videos at every meeting

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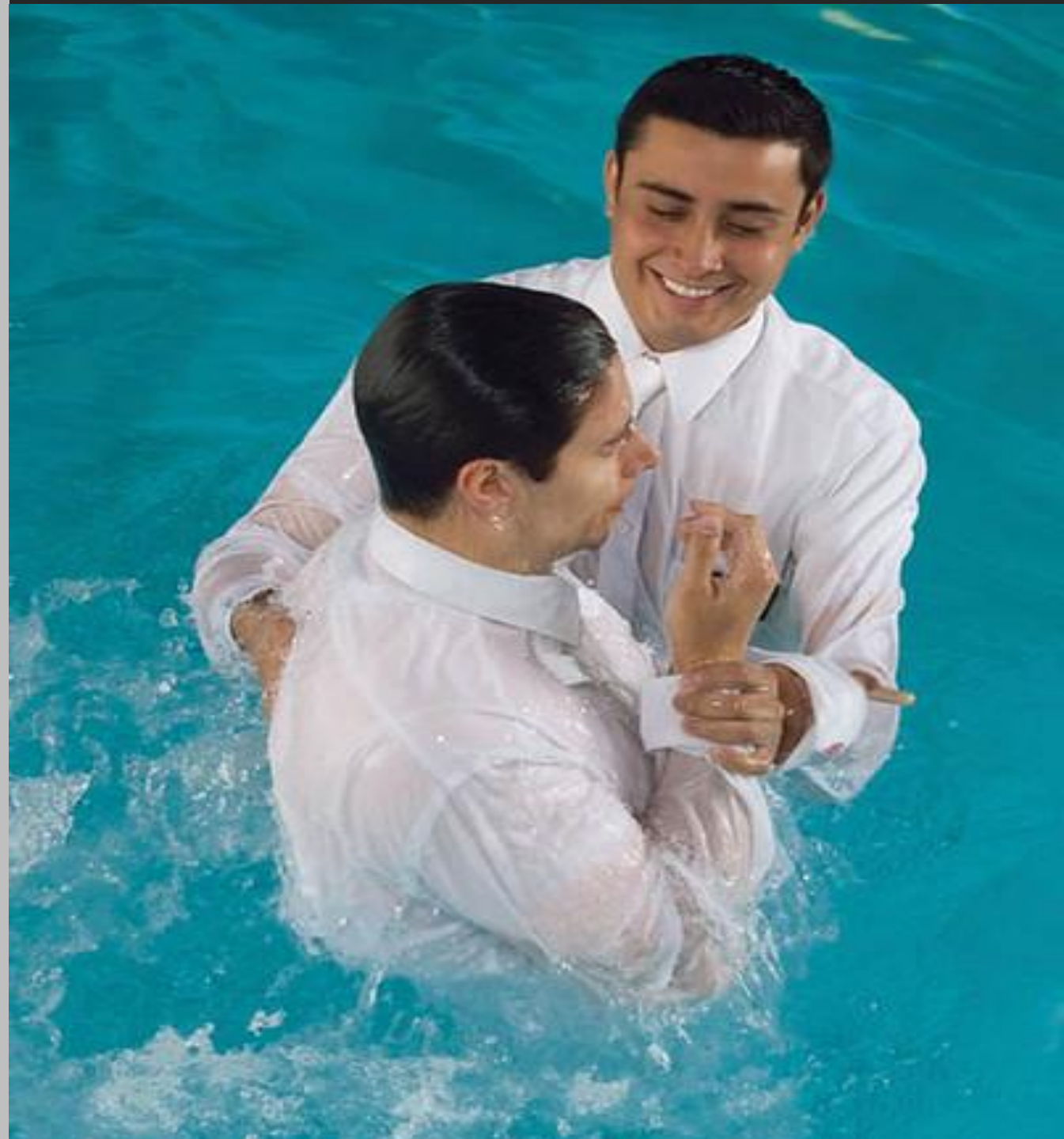
- Make this a regular part of the worship service.
- Make it part of prayer, board, and committee meetings.
- Use Adventist Frontier Missions, Adventist World Radio, It Is Written videos.



# Celebrate baptisms and professions of faith with great joy.

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- Plan the baptismal service to be special.
- Let the person share their testimony.
- Print a bio of their life and story with a favorite verse.
- Have someone sing their favorite song.
- Have the person who discipled them share.





# Living an Evangelistic Life

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- How to make friends and connect with secular people.
- Becoming a Contagious Adventist.
- Living an Evangelistic Life
- Check out Advent Source.

# Teach quarterly training seminars on witnessing and soul winning.

A LAY TRAINING SEMINAR EQUIPPING PEOPLE FOR MINISTRY . . .

## LIVING AN EVANGELISTIC LIFE

A lay training series about having a passion for people and a mission for the lost

**Session 1 – Principles of Personal Evangelism:** Learn practical principles of friendship evangelism to utilize in your daily life and ministry.

**Session 2 – Everyday Opportunities:** Learn to interject a spiritual subject into a conversation, how to use literature and videos, and how to share your testimony and make a gospel presentation.

**Session 3 – Visitation:** Learn to visit people such as the first time guest at church, visitors at evangelistic meetings, the former member, the sick, and how to have a regular visitation program in your church.

**Session 4 – How to Have a Bible Study:** Learn practical principles of how to have a personal Bible study with someone.

**Session 5 – How to Have a Daily Devotional Life:** Learn how to spend meaningful time with Jesus.

**Session 6 – How to Get Decisions and Make Appeals:** Designed for pastors and lay people who are actively involved in ministry. Learn the principles of helping people make decisions and how to make personal and public appeals.

**With Speaker David Klinedinst**

Pastor David Klinedinst serves as Director of Church Growth and Evangelism at the Chesapeake Conference of Seventh-day Adventist. He has been involved in various forms of evangelistic ministry for 21 years: serving as a district pastor, Personal Ministries Director, and full time evangelist. He conducts public evangelistic campaigns in the United States and overseas, and teaches practical training seminars on witnessing and personal evangelism. He has spoken in the United States, as well as in Africa, Australia, Europe, the Caribbean, and the Philippines. His desire is to see a mission-minded, lay-driven church reaching people for Christ. David's passionate style of speaking has engaged people of all backgrounds, ages, and cultures.

**CONTACT INFORMATION:**  
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Director of Church Growth and Evangelism Chesapeake Conf. of SDA

- Phone: 855-774-HOPE
- Websites: [www.davidklinedinst.org](http://www.davidklinedinst.org)  
[DiscoverBibleProphecy.org](http://DiscoverBibleProphecy.org)
- E-mail: [davidklinedinst@gmail.com](mailto:davidklinedinst@gmail.com)

**LIVING AN EVANGELISTIC LIFE**

# LIVING AN EVANGELISTIC LIFE

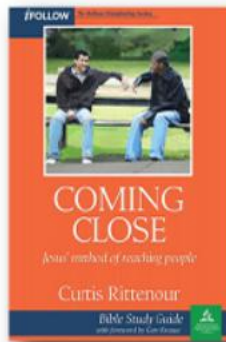
*"The harvest truly is great, but the laborers are few; therefore pray the Lord of the harvest to send out laborers into His harvest."*  
Luke 10:2 NKJV

A lay training series about having a passion for people and a mission for the lost

- Principles of Personal Evangelism
- Interjecting a spiritual topic
- How to visit people
- How to Give a Bible Study
- Daily Devotional Life
- Principles of helping people make decisions

# CONNECTING WITH YOUR COMMUNITY

## Coming Close



## Grace Outlet



## The Inviting Church



## Steps to a Vibrant Church



## Biblical Hospitality



## A Follower of Jesus



# Get the church involved in community service projects and ministries.

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- Make friends with people outside the church. Soul winning starts with friendship.
- It makes the church visible and develops a good reputation
- Compassion ministry grants are available through the NAD and Columbia Union (Homeland Missions)



## Monthly box of books or DVDs give-a-way.

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- Every month buy a box of books/DVDs and challenge your church to empty it.
- Challenge each member to give away one book each month.
- The purpose is to involve those who normally sit on the sidelines.





## Inspire others by getting personally involved in mission yourself.

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- The leader must set the example
- It's difficult to cast a vision for something you're not doing.
- You need stories to share.



## Don't be a negative, self-fulfilling prophecy.

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- You get what you believe.
- Churches that are positive about their territory win souls.
- *"Then He said to them, 'The harvest truly is great but the laborers are few.' " Matt 9:37*
- Would you have said the harvest is great?

# Create, update, and maintain an active interest list.

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- Keep in contact with the interests regularly.
- Mailings, cards, invitations, phone calls, visits, etc.

	A	B	C	D
1	<b>First Name</b>	<b>Last Name</b>	<b>Email Address</b>	
2	Hailey	Barajas	<a href="mailto:hbarajas@widget.com">hbarajas@widget.com</a>	
3	Carleton	Priest	<a href="mailto:hpriest@widget.com">hpriest@widget.com</a>	
4	Chaman	Maes	<a href="mailto:hmaes@widget.com">hmaes@widget.com</a>	
5	Marva	Robb	<a href="mailto:hrobb@widget.com">hrobb@widget.com</a>	
6	Yessenia	Reich	<a href="mailto:hreich@widget.com">hreich@widget.com</a>	
7	Jazlynn	Teague	<a href="mailto:hteague@widget.com">hteague@widget.com</a>	
8	Fairfax	Hanlon	<a href="mailto:hhanlon@widget.com">hhanlon@widget.com</a>	
9	Alejandra	Moffett	<a href="mailto:hmoffett@widget.com">hmoffett@widget.com</a>	
10	Amadahy	Haskins	<a href="mailto:haskins@widget.com">haskins@widget.com</a>	
11	Nalini	Locke	<a href="mailto:hlocke@widget.com">hlocke@widget.com</a>	



## Utilize prayer meeting to pray for interests.

- The more you pray for them, the more interested you become in their salvation.
- Ellen White encouraged small groups to come together and pray for the salvation of others.



## Find a prayer partner to pray for a culture change.

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- All you need is one prayer warrior who will pray with you regularly.
- Meet once a week in person to pray. Perhaps more often via phone or Zoom.

# Conduct regular public evangelistic meetings.

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- Don't rely only on bridge events or compassion ministries. Combine both into a yearly plan.
- There are searching people out there.
- Don't use the same zip codes every time.
- Always have a follow up class to maintain your interests.





Earl and Marilyn Hawkins

A scenic photograph of a lighthouse on a rocky island at sunset. The sun is low on the horizon, casting a warm, golden glow over the sky and the water. The lighthouse is a white, multi-story structure with a red roof and a lantern room on top. The ocean is choppy with small waves, and the sky is filled with soft, wispy clouds. The overall mood is peaceful and serene.

# Developing a Cycle of Evangelism

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APRIL 11-13, 2025



Westminster SDA Church

# Develop an effective cycle of evangelism throughout the year.

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- Have a 12-month evangelism plan combining bridge events, community ministries, relationship building, and evangelistic reaping.



# Connecting With People

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These are called Bridge events

- Creation Health seminar
- WOW group
- Cross-stitching group
- Gym night
- Single Mom's group
- Block party
- Community VBS
- Prayer-walking

# Cross Stitching



1

1. Connect  
with people

2

2. Build the  
relationship

3

3. Look for  
ways to share  
Jesus with them

# Cycle of Evangelism



1. Sow the seed

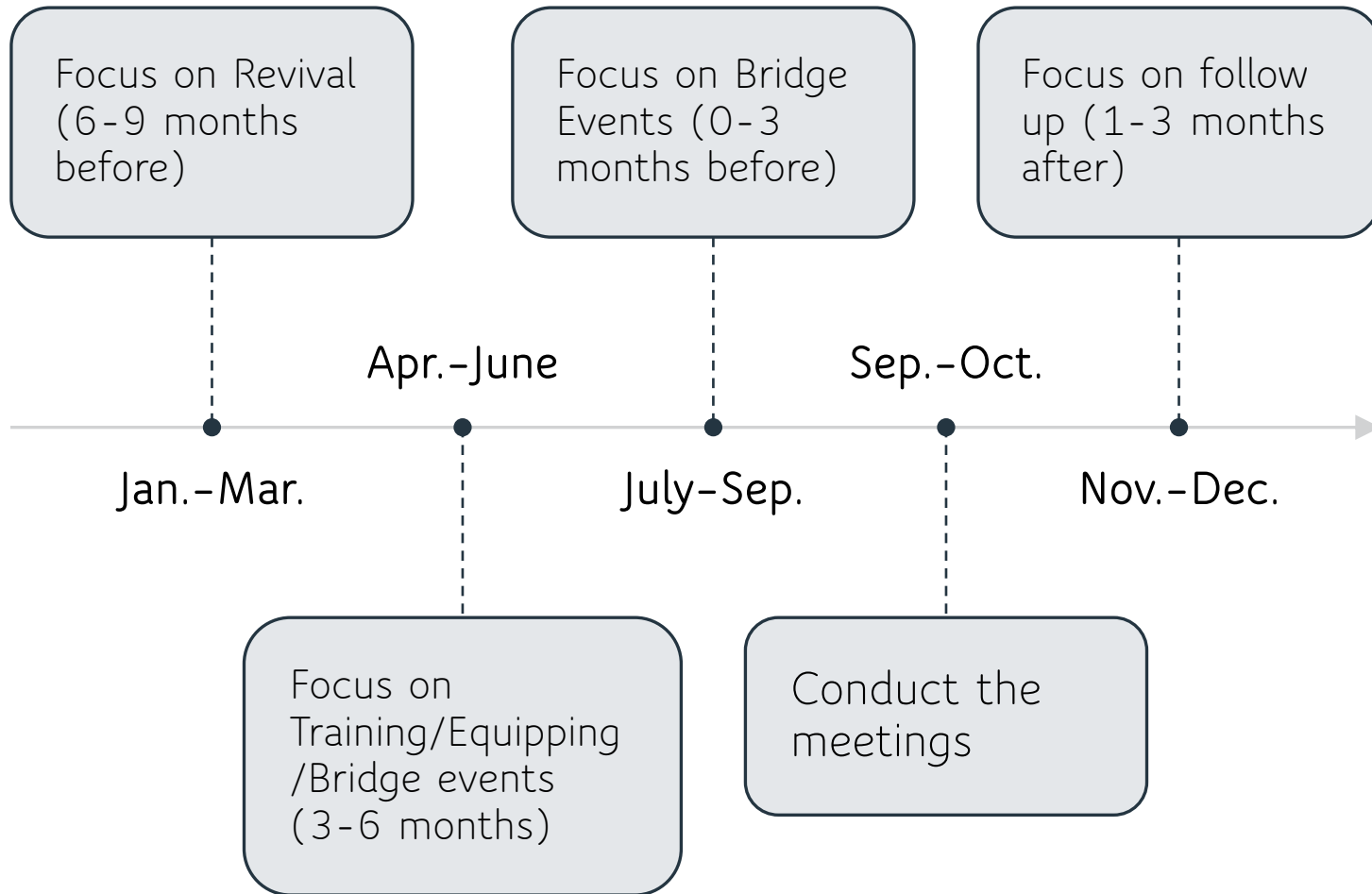


2. Nurture the seed



3. Harvest the seed

## Cycle of Evangelism



# Cycle of Evangelism



# Jan-Mar: Focus on Revival

## (6-9 Months Before)

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- Revival topics in sermon series
- Small groups on revival
- Special series during mid week or Sabbath afternoon
  - *How to Be Filled with the Holy Spirit* by Garrie Williams
  - *Revive us Again* by Mark Finley
  - *40 Days: Prayers and Devotions* by Dennis Smith
  - *God's City, My City* by Roger Hernandez
  - *Steps to Personal Revival* by Helmut Haubeil

# FAST MISSIONS

FREE

ACCOUNT

STUDENTS

TEAMS

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## FAST TRAINING

Online Classes | Study Guides | E-Books

Below is a list of guides currently available at FAST. Please login for additional information. Then check back often, as we're constantly adding new content.

To access our entire library of classes, please **join the Lab**. To share these classes with a friend, **register a team**.



### SURVIVAL KIT

Discover 10 keys to memorization, drawn straight from the Bible.

## Fast Missions Discipleship Tool

Click here to join our growing

community of believers:

- Study guides designed for personal use or as a small group program.

- Discipleships leads to evangelism and outreach

- Study guides, Bible memorization, online courses, etc.

Latest News

Monday Memos

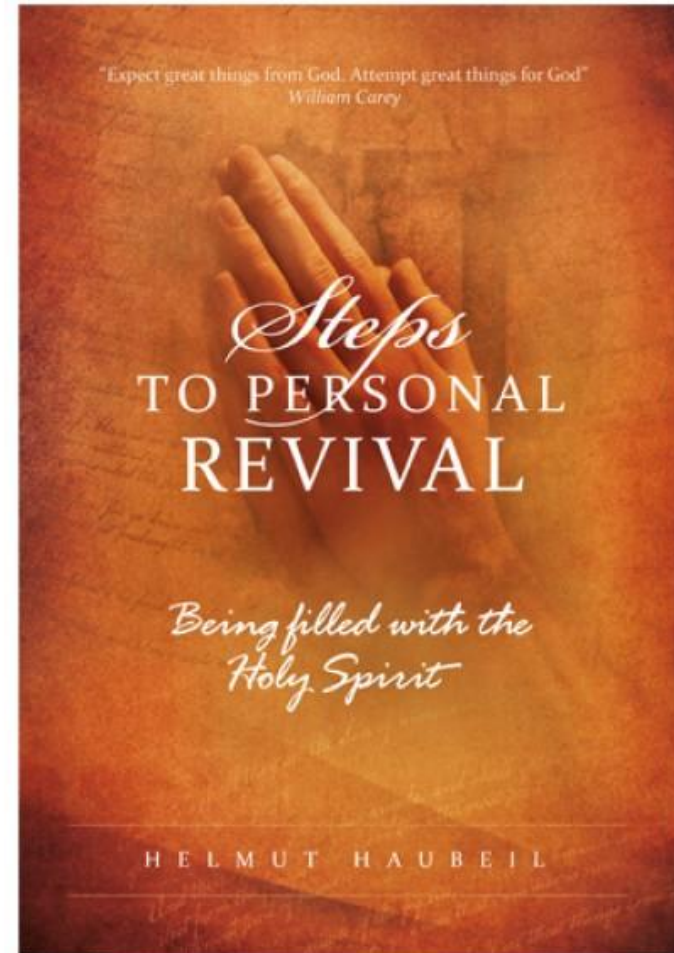
Digital Tools


FAST Training

Bible Boosts

Translations

Read this book in your  
devotional time and ask  
Christ to baptize you  
daily with the Holy Spirit.






# Apr-June: Focus on Equipping (3-6 Months Before)

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- Training on Bible studies, visitations, small groups, etc.
- *Becoming a Contagious Adventist* by Esther Knott
- *Fulfilling God's End Time Mission* by Mark Finley
- *Living an Evangelistic Life* by David Klinedinst
- *How to run a W.O.W. group* by Marquita Klinedinst
- Advent Source has many training resources



# July-Sept: Focus on Bridge Events (1-3 Months Before)

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- Teach a Creation Health seminar
- Depression or financial health seminar
- Hold a cross stitching club or a golf club
- Have a community gym night
- Distribute prayer cards to members
- Free medical services
- Bread making classes

# Sept-Oct: Conduct the Meetings

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- Show how each topic points to Jesus
- Members mingle with guests
- Friendly staff
- Prayer room
- Offer food before/.after nightly meetings
- Offer health or medical services



# Nov-Dec: Focus on Follow Up (1-3 Months After)

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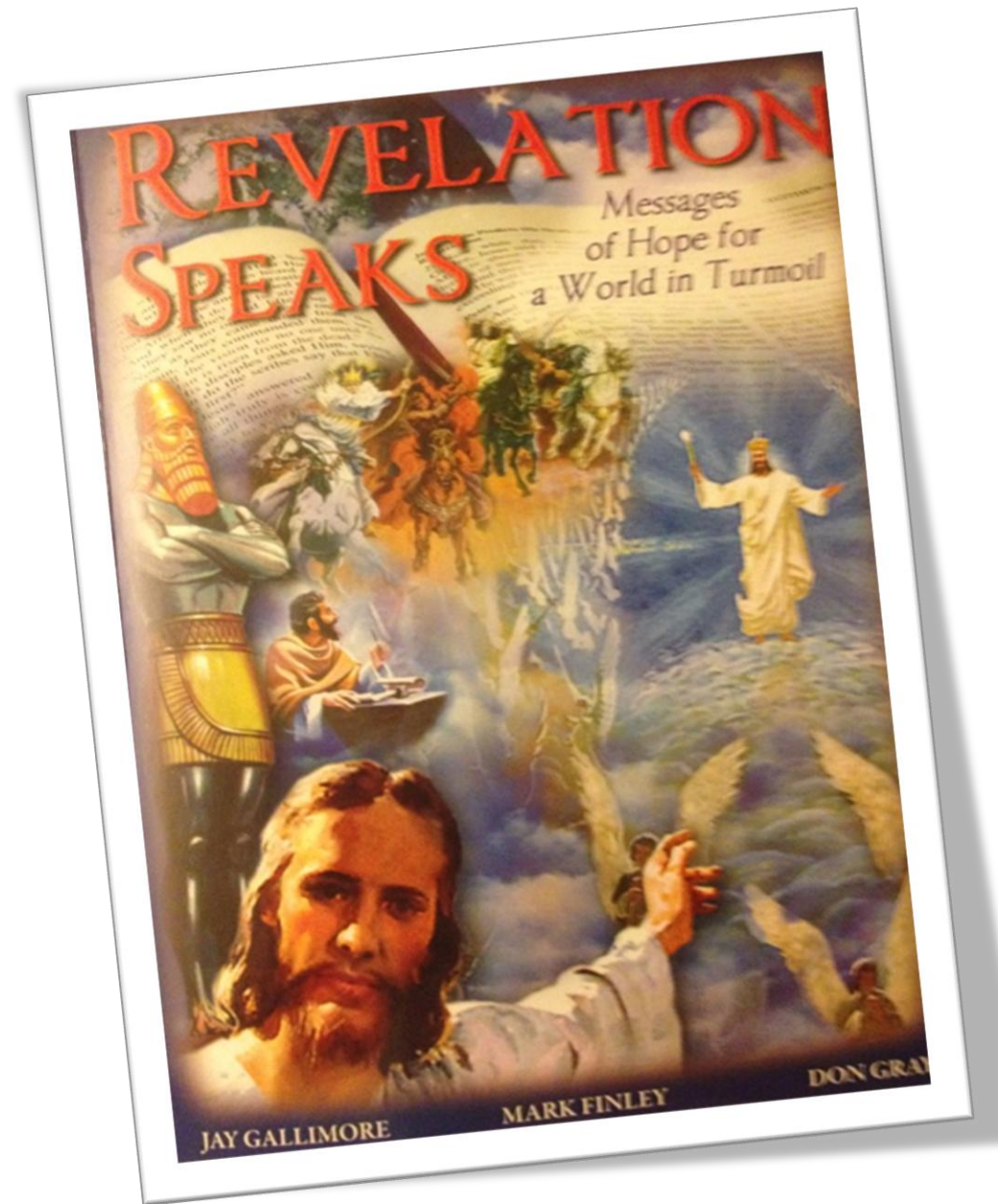
- Revelation Speaks class
- Unsealing Daniel's *Mysteries*
- Initiate small groups
- Extend seminar one night a week
- Continue to visit interests



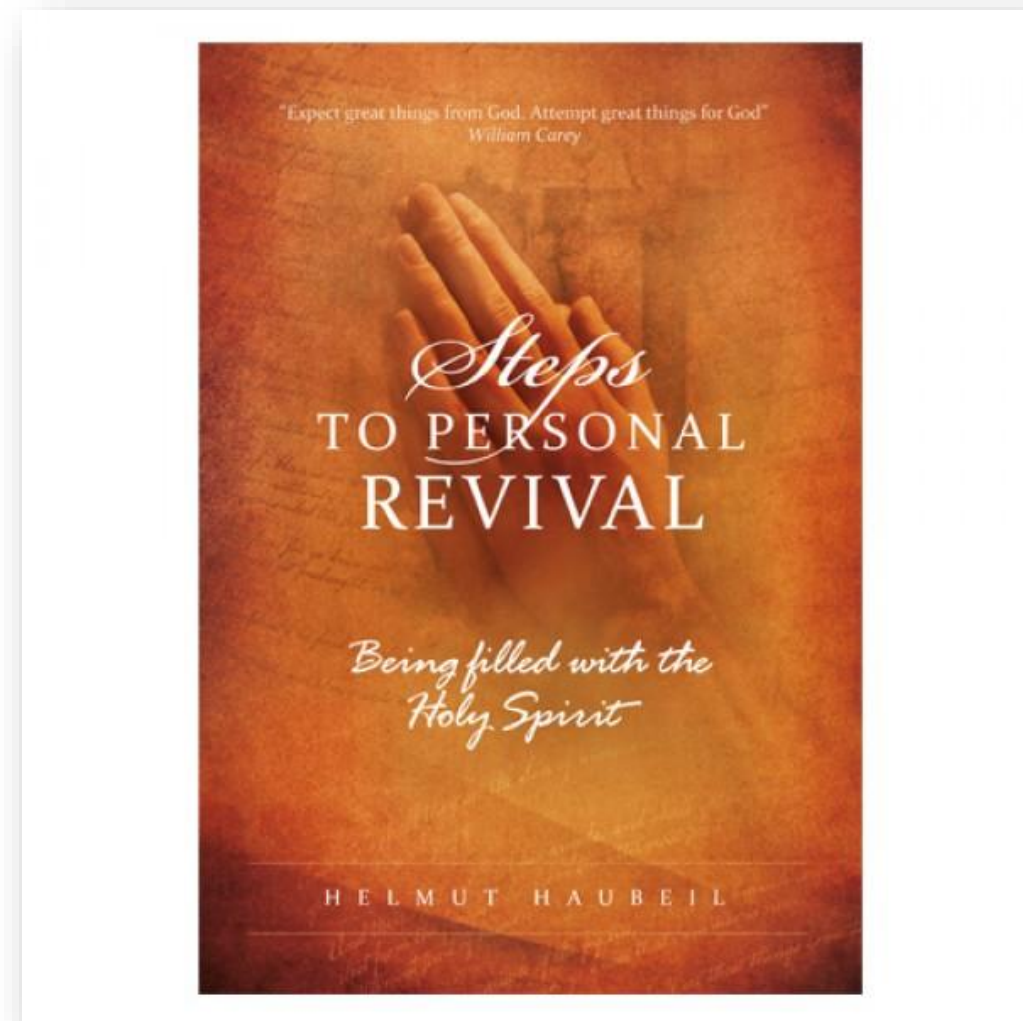
# Revelation Speaks Workbook

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- Continues the theme of prophecy
- Covers every chapter of Revelation
- Conduct class once or twice a week
- Make it similar to the main seminar



- Preach on the baptism of the Holy Spirit and surrender
- Start small groups
- Use it for mid week prayer meeting or Sabbath afternoon class
- Buy the book for your church



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# Resources on Evangelism

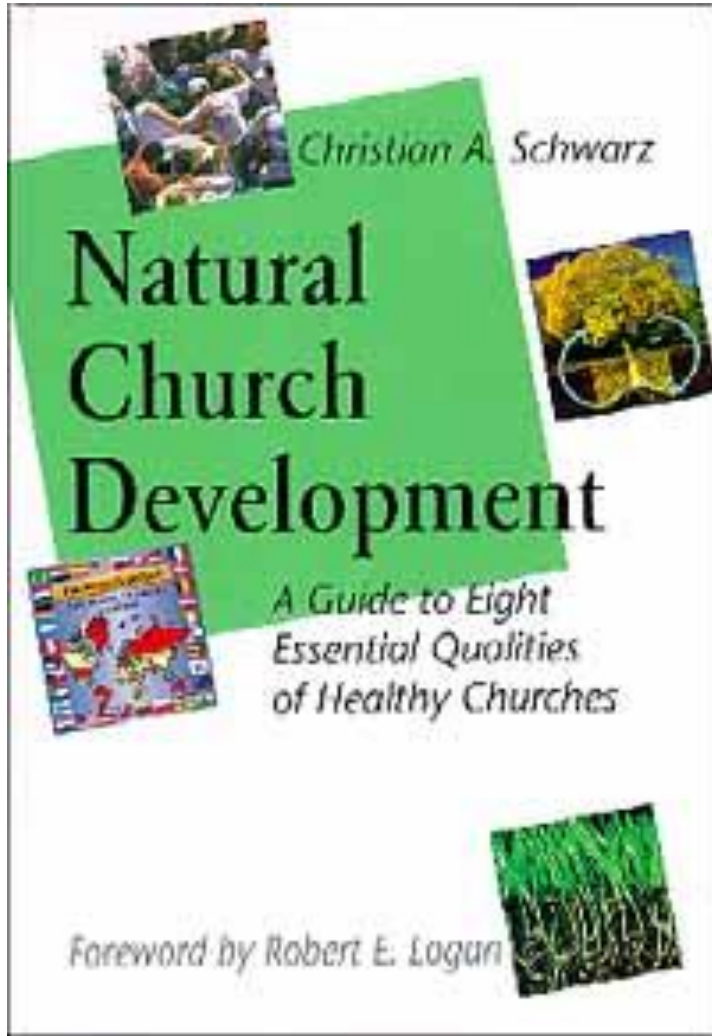
[CCOSDA.ORG/PASTOREVANGELISTSBOOTCAMP](https://ccosda.org/pastorevangelistsbootcamp)

# Utilize Natural Church Develop for revitalization

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- Measures a church's health in eight essential categories
- Effectively used by various Adventist churches
- It is not a copy-cat program
- Chesapeake pays for the first year





# Natural Church Development

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Biotic Element (Release of the "all by itself" principle)	Ministry area
Empowering	Leadership
Gift-oriented	Ministry
Passionate	Spirituality
Functional	Structures
Inspiring	Worship service
Holistic	Small groups
Need-oriented	Evangelism
Loving	Relationships



# Empowering Leadership

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# 1

## II Timothy 2:2

“And the things which you have heard from me in the presence of many witnesses, these entrust to faithful men, who will be able to teach others also.”

# Ephesians 4:12

“For the equipping of the saints for the work of service, to the building up of the body of Christ.”

# Historical Sketches of the Foreign Missions of the Seventh-day Adventists, p.291

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“Ministers should not do the work which belongs to the church, thus wearying themselves and preventing others from performing their duty. They should teach the members how to labor in the church and in the community.”



The background features a light blue background with a subtle pattern of white diagonal lines. Scattered around the center are several stylized human avatars of various ethnicities and ages. A ring of seven yellow, 3D-style stars is positioned above a central magnifying glass. The magnifying glass has a black handle and a circular lens that is focused on a woman with dark, curly hair and a yellow headband. The text "Gift-based Ministry" is written in a large, white, serif font across the middle of the image, with a thin white horizontal line underneath it.

# Gift-based Ministry

# 2

## 1 Peter 4:10

“As each one has received a special gift, employ it in serving one another, as good stewards of the manifold grace of God.”

# Ephesians 4:11-12

“And He Himself gave some to be apostles, some prophets, some evangelists, and some pastors and teachers, for the equipping of the saints for the work of ministry, for the edifying of the body of Christ.”

# Review and Herald, January 14, 1868

---

“The greatest cause of our spiritual feebleness as a people is the lack of real faith in spiritual gifts. If they all received this kind of testimony in full faith, they would put from them those things which displease God, and would everywhere stand in union and in strength. And three-fourths of the ministerial labor now expended to help the churches could then be spared to the work of raising up churches in new fields.”





# Passionate Spirituality

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# 3

# Mark 12:30

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“And you shall love the Lord your God with all your heart, and with all your soul, and with all your mind, and with all your strength.”

# Luke 24:32

---

“And they said to one another, ‘Were not our hearts burning within us while He was speaking to us on the road while He was explaining to us on the road, while He was explaining the Scriptures to us?’”

## Steps to Christ, p. 58

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“Who has the heart? With whom are our thoughts? Of whom do we love to converse? Who has our warmest affections and our best energies? If we are Christ’s our thoughts are with Him, and our sweetest thoughts are of Him. All we have and are is consecrated in Him. We long to bear His will, and please Him in all things.”





# Effective Structures

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# 4

1 Corinthians  
14:40

“But let all things be done properly and in an orderly manner.”

## Testimonies to Ministers, p. 26

---

“As our numbers increased, it was evident that without some form of organization there would be great confusion, and the work would not be carried forward successfully. To provide for the support of the ministry, for carrying the work in new fields...for the publication of the truth through the press, and for many other objects, organization was indispensable.”



A 3D rendering of musical instruments and notes on a dark blue background. The scene includes a treble clef, several musical notes, and a large, stylized instrument that resembles a tuba or euphonium. The lighting is dramatic, highlighting the metallic surfaces of the instruments.

# Inspiring Worship Services

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# 5

# Psalm 122:1

“I was glad when they said  
unto me, let us go to the  
house of the Lord.”

# Testimonies for the Church Vol. 5, p. 492, 493

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“The lifeless attitude of the worshipers in the house of God is one great reason why the ministry is not more productive of good. The melody of song, poured forth from many hearts in clear distinct utterance, is one of God’s instrumentalities in the work of saving souls. All the service should be conducted with solemnity and awe, as if in the visible presence of the Master of assemblies.”



## Voice in Speech and Song, p. 434

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“Another matter which should receive attention, both at our camp meetings and elsewhere, is that of singing..Organize a company of the best singers, whose voices can lead the congregation, and then let all who will, unite with them..They should devote some time to practice, that they any empty this talent to the glory of God.”





# Holistic Small Groups

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# 6

# Acts 2:46

“And day by day continuing with one mind in the temple, and breaking bread from house to house, they were taking their meals together with gladness and sincerity of heart.”

# Testimonies for this Church, Vol. 7, page 21, 22

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“The formation of small companies as a basis of Christian effort has been presented to me by One who cannot err...Let them keep their bond of union unbroken, pressing together in love and unity, encouraging one another to advance, each gaining courage and strength from the assistance of the others.”



A photograph of three women sitting on a couch, looking down at an open book held by the woman in the middle. The woman on the left is wearing a light blue shirt and glasses. The woman in the middle is wearing a dark patterned top. The woman on the right is wearing a grey top. The background is a simple room with a lamp on the left.

# Need-oriented Evangelism

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# 7

# 1 Corinthians 9:22

“To the weak I became weak,  
that I might win the weak; I  
have become all things to all  
men, that I may be all means  
save some.”

## Desire of Ages p. 151-2

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“He reached the hearts of the people by going among them as one who desired their good.”

“We are not to renounce social communion. We should not seclude ourselves from others. In order to reach all classes, we must meet them where they are.”

“He met them at their daily vocations, and manifested an interest in their secular affairs.”



A photograph of a woman with long brown hair, wearing a white cardigan over a yellow top, smiling warmly. She is hugging two young girls from behind. The girl in the middle is wearing a red top and a denim vest, and the girl on the right is wearing a white top. They are all smiling and looking towards the camera. The background is a light-colored wall with vertical lines.

# Loving Relationships

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# 8

John 13:35

“By this shall men know that you are My disciples, if ye have love for one another.”

Romans 12:10

“Be devoted to one another in brotherly love; give preference to one another in honor.”

A photograph of two women sitting and talking. The woman on the left has long blonde hair and is wearing a light-colored sweater. The woman on the right has dark hair and is wearing a brown turtleneck. They are both smiling and gesturing with their hands. The woman on the right is holding an open book. In the background, there is a stone wall and a shelf with various items.

“The strongest argument in favor of the gospel is a loving and loveable Christian.”

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Counsels on Sabbath School Work,  
p.100

# NCD Implementation

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Church board decides to engage

---

Church take survey

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Survey results presented to board

---

Survey results presented to church

---

Healthy Church team formed to meet regularly

---

Prayerfully develop plans to address the weak areas

---

In 9-12 months, re=take survey

WRITTEN™

reating

SOUL-WINNING  
EVANGELISM

# Utilize It Is Written Spark Training

FOUR MODULES ON REVITALIZATION, EVANGELISM,  
DISCIPLESHIP AND ENGAGEMENT, AND RETENTION.

TH  
GLIVES

1956

Pictured Above (Left to Right):  
Pastor Robert Costa,  
Pastor John Bradshaw,  
and Pastor Eric Flickinger



# Personal Revival

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“On the last day, the great day of the feast, Jesus stood and cried out. ‘If anyone thirsts, let him come to Me and drink. He who believes in Me, as the Scripture has said, **out of his heart will flow rivers of living water.**’ But this He spoke concerning the Holy Spirit...”

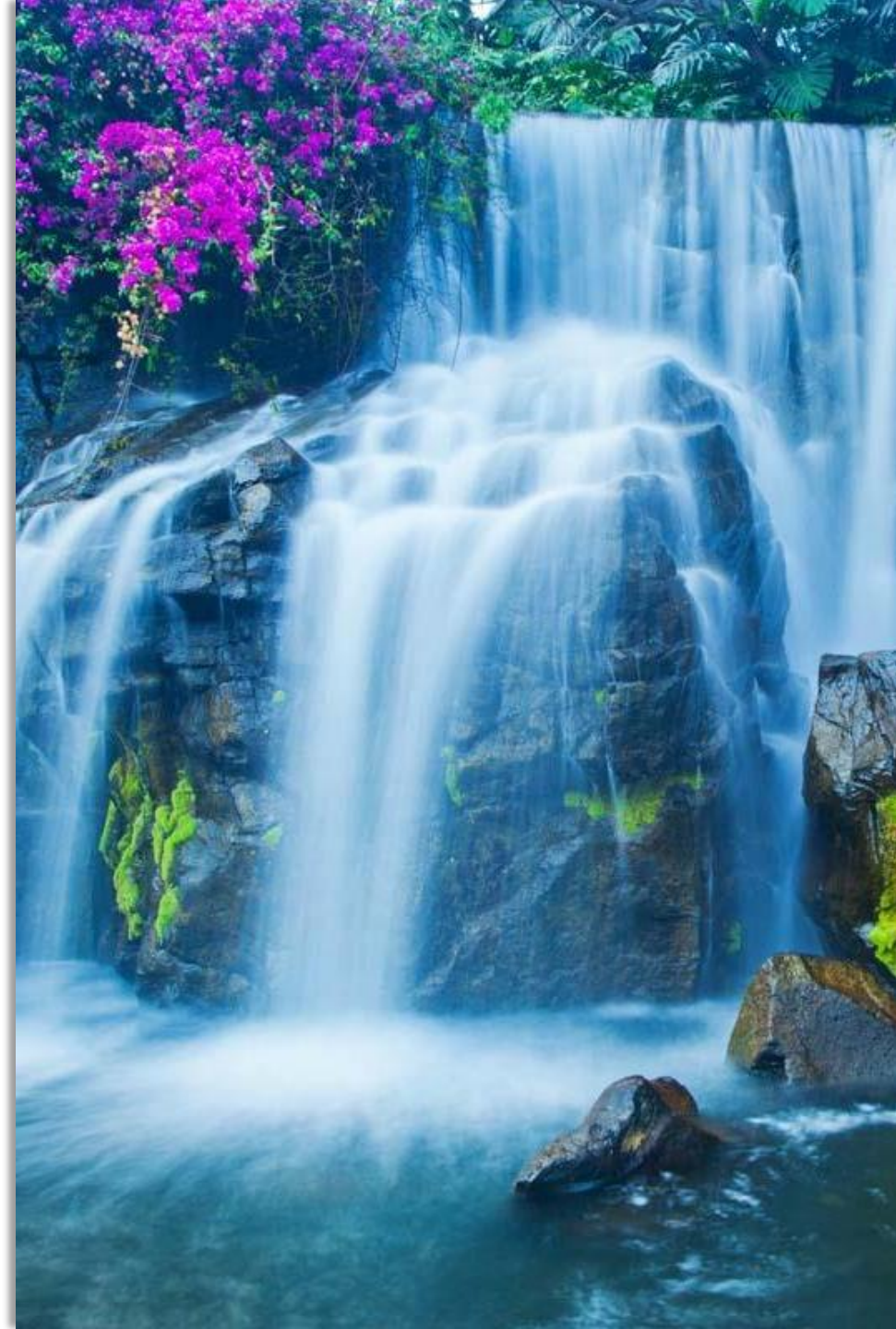
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JOHN 7:37:39

# What are the “*rivers of living water*” flowing out of the heart?

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- Renewed spiritual life
- Have a closer connection with Jesus
- Experience a genuine encounter with Christ
- Your spiritual life becomes real
- You go from being lukewarm to hot
- A refreshing pours into your heart



“The Lord Jesus acts through the Holy Spirit; for it is His representative. Through it He infuses life into the soul, quickening its energies for good, cleansing from moral defilement, and giving it a fitness for his kingdom. **Jesus has large blessings to bestow...** If we will acknowledge the power of His Spirit and submit to be molded by it, we shall stand complete in Him.”

REVIEW AND HERALD,  
AUG 25, 1896, PAR 6

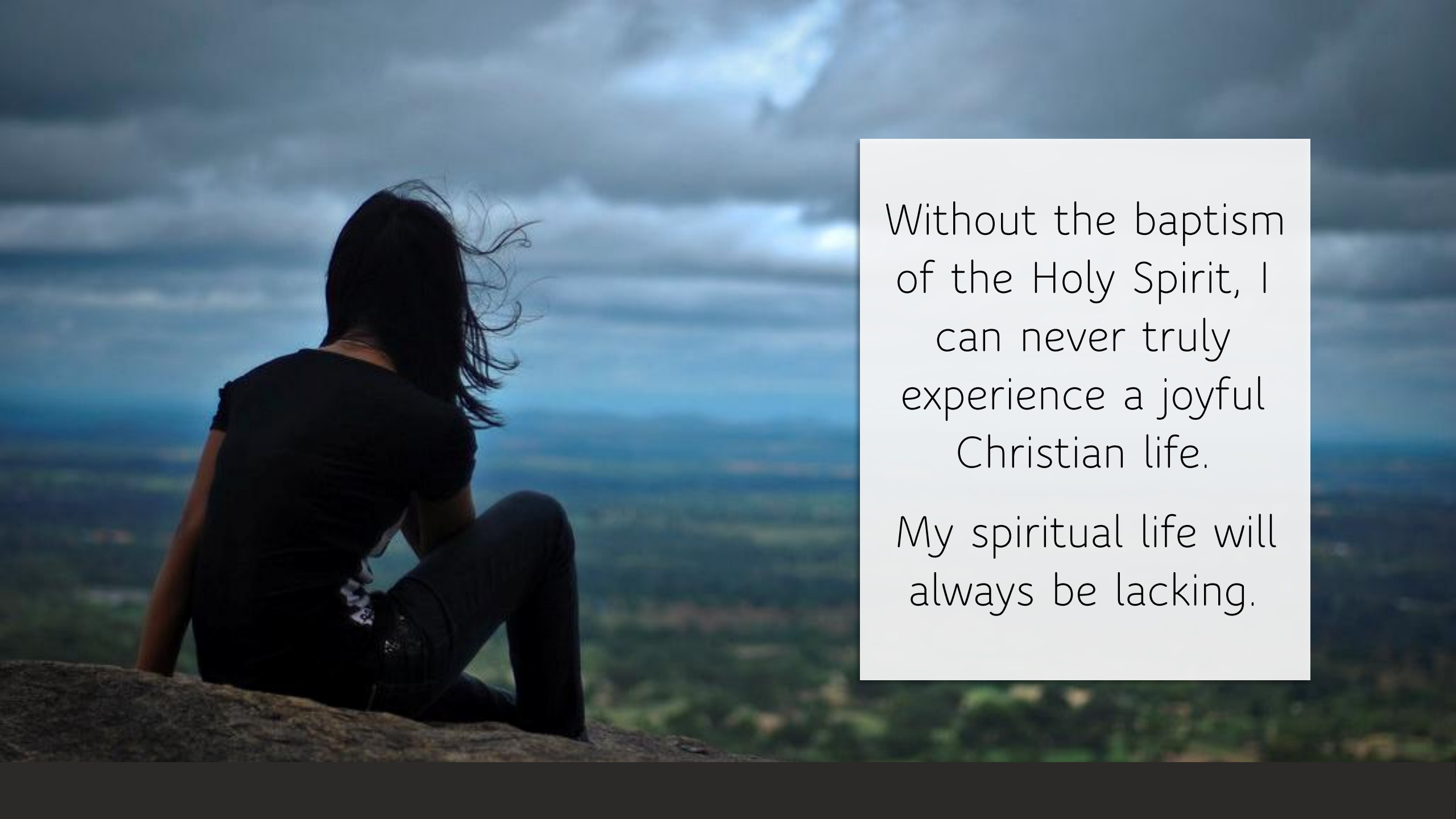
Without the Holy Spirit, our spiritual life will remain the same:

Dull, lifeless, going through the motions, lukewarm, and half-hearted.



REVIEW AND HERALD,  
AUG 25, 1896, PAR 6

“Never will the human heart know happiness until it is submitted to be molded by the Spirit of **God**. The Spirit conforms the renewed soul to the model, Jesus Christ. Through its influence, enmity against God is changed into faith and love, and pride into humility.”



Without the baptism  
of the Holy Spirit, I  
can never truly  
experience a joyful  
Christian life.

My spiritual life will  
always be lacking.



# How do I receive the Holy Spirit?

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Luke 11:5-13



Jesus tells a story.

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Luke 11:5-13

“And He said to them, ‘Which of you shall have a friend, and go to him at midnight and say to him, ‘Friend, lend me three loaves; for a friend of mine has come to me on his journey, **and I have nothing to set before him**’; and he will answer from within and say, ‘Do not trouble me; the door is now shut, and my children are with me in bed; I cannot rise and give to you’?...

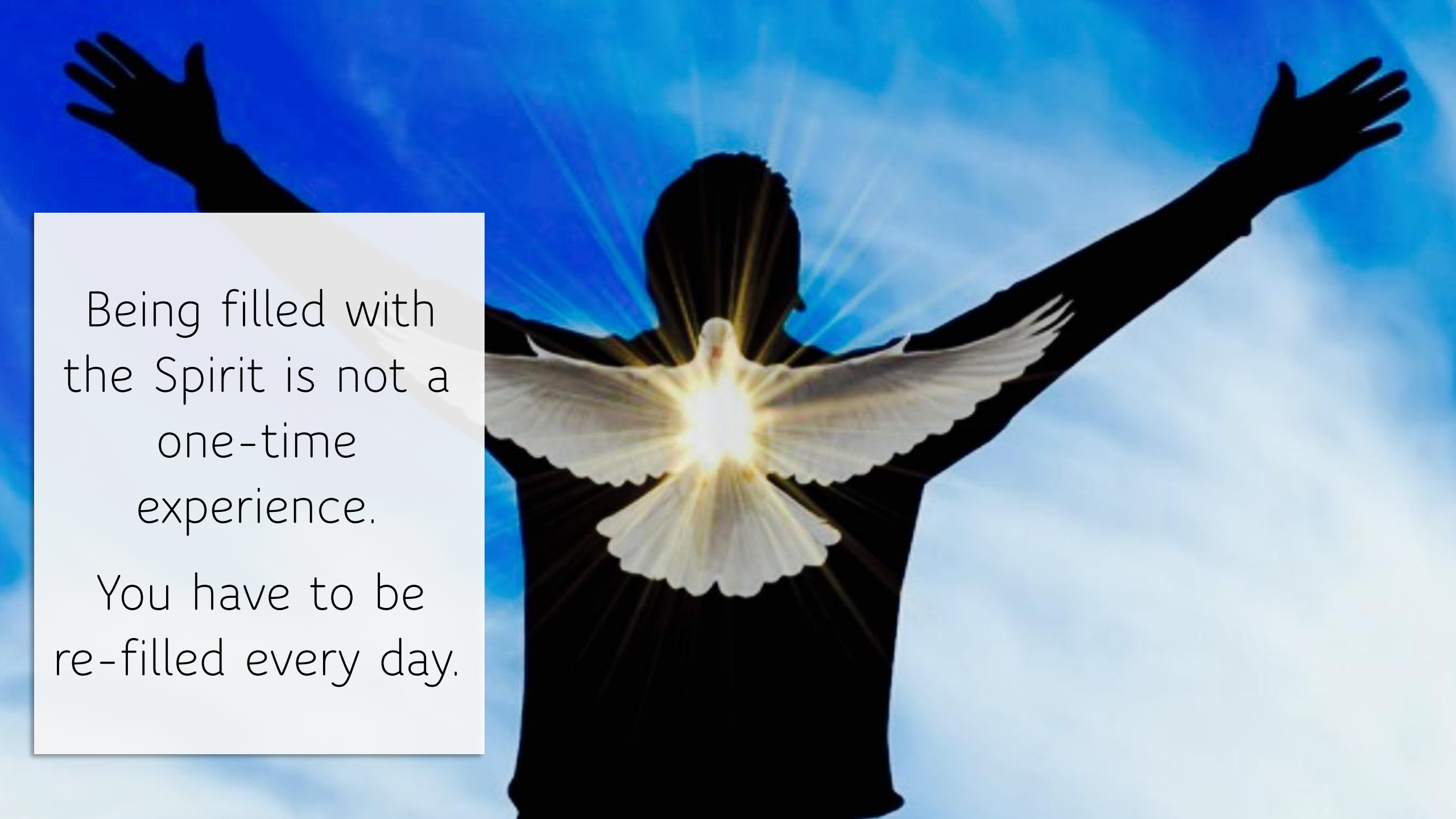
LUKE 11:5 - 8

“....And I say to you, though he will not rise and give to him because he is his friend; **yet because of his persistence** he will rise and give him as many as he needs.”

LUKE 11:5-8

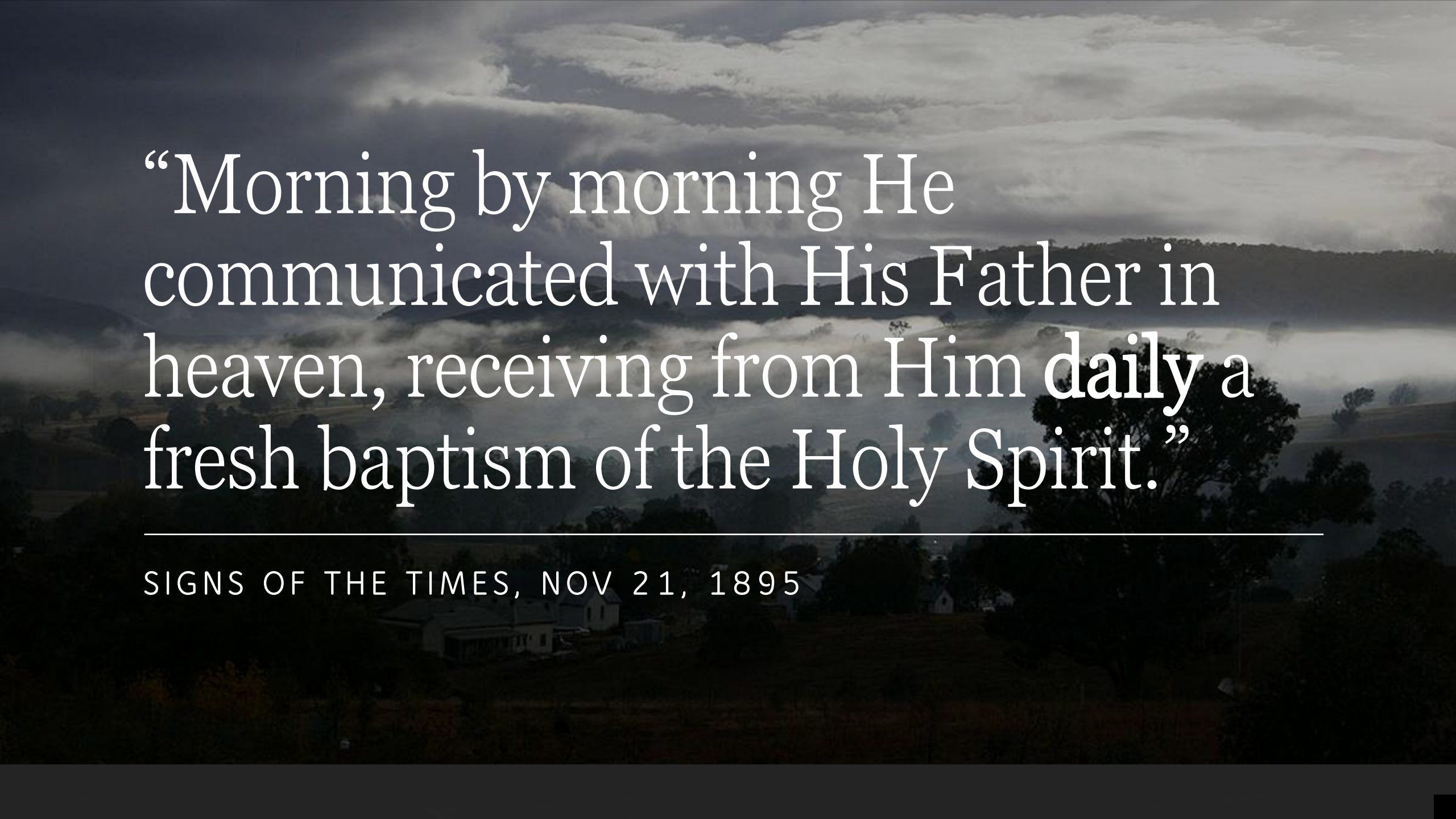
“So I say to you, **ask**, and it will be given to you; **seek**, and you will find; **knock**, and it will be opened to you. For everyone who asks receives, and he who seeks find, and everyone who asks receives, and he who seeks find, and to him who knocks it will be opened. If a son asks for bread from any father among you, will he give him a stone? Or if he asks for an egg, will he offer him a scorpion? If you then, being evil, know how to give good gifts to your children, **how much more will your heavenly Father give the Holy Spirit to those who ask Him!**”

LUKE 11:9-13

A silhouette of a person with their arms raised in a gesture of praise or prayer. In the center of their chest, a white dove is depicted with its wings spread, emitting a bright, radiant light. The background is a clear blue sky with soft, wispy clouds and several bright light rays emanating from behind the dove, creating a halo effect. The overall scene conveys a sense of spiritual joy and divine presence.

Being filled with  
the Spirit is not a  
one-time  
experience.

You have to be  
re-filled every day.



“Morning by morning He  
communicated with His Father in  
heaven, receiving from Him **daily** a  
fresh baptism of the Holy Spirit.”

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SIGNS OF THE TIMES, NOV 21, 1895



# Parable of the Ten Virgins

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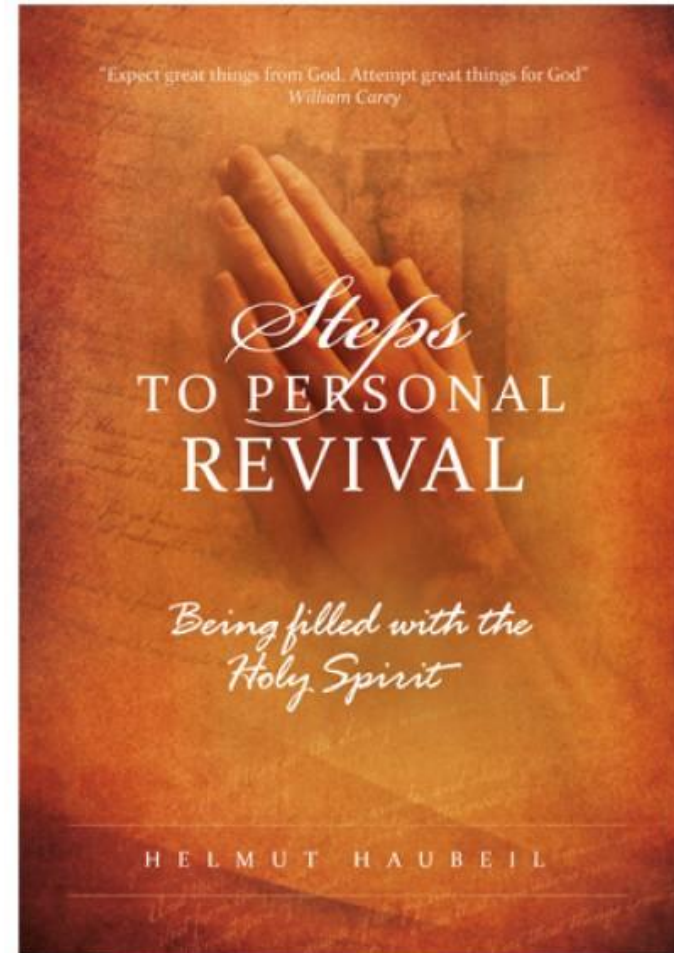
Matthew 25:1-10

# What was the difference?

- Only five refilled their lamps.
- The others let their lamps go empty



Read this book in your  
devotional time and ask  
Christ to baptize you  
daily with the Holy Spirit.



- Preach on the baptism of the Holy Spirit and surrender
- Start small groups
- Use it for mid week prayer meeting or Sabbath afternoon class
- Buy the book for your church

